



Ontario Genomics

Position: Business Development Intern (Summer Student May – August 2018)

About Ontario Genomics:

Ontario Genomics is a not-for-profit organization funded by the Ontario government and the federal research funding agency Genome Canada. We are the only entity in Ontario focused solely on enabling genomics innovation.

Located in downtown Toronto, Ontario Genomics fulfills its strategic mandate by engaging a roster of highly-trained experts to evaluate, grow, fund and partner genomics innovation across seven key sectors—agriculture, bioproducts, energy, forestry, health, mining & water. We source & engage with high-potential applied genomics research aimed at enhancing industrial priorities; We secure federal, provincial and private investment funds; and We accelerate innovation, providing guidance, support, and hands-on mentorship to grow ideas and partnerships into strong, scalable and successful companies.

To achieve this, we engage and work closely with four key stakeholders:

- Researchers and scientists to help them develop competitive proposals, access funding, and strike industry partnerships to foster collaboration and develop commercially-oriented projects;
- Companies to provide essential support services to boost productivity such as connections with academic experts, design and planning of collaborative proof-of-concept projects, and access to funding / financing to de-risk technology development and adoption;
- Genomics start-ups to help secure financing and connections, facilitate follow-on investments and take the next best steps towards business growth;
- Government and other decision makers to catalyze the development of genomics-enabling policies, practices and funding opportunities.

Our vision:

- More funding for genomics research in Ontario.
- Established companies improving their bottom line with the use of genomics technologies.
- Genomics-focused start-ups maturing to create jobs and wealth.
- Genomics contributing to the establishment of effective and cost-conscious public services such as healthcare.

Position Overview:

Job Summary

Ontario Genomics is looking for a summer student to provide support to the Business Development Group. The Business Intern will work to deliver specific reports for the Business Development team (e.g. diagnoses of the environment and competitive situation in a given sector, scans to identify high-level lines of opportunities that OG is well-positioned to make an impact on etc.). In addition to scientific expertise, the role will require analytical, interpersonal, organizational and communications skills. A flexible and positive attitude towards the changing dynamics of the OG environment is an asset.

Key Job Responsibilities

- Primary responsibility for secondary research and analysis (identifying and compiling project related information from reports, publications, the web etc.)
- Performing market analysis for Ontario industry sectors, including mapping key companies and organizations in the innovation ecosystem
- Assisting with business case development for high potential opportunities for Ontario Genomics to pursue
- Ability to source relevant sector information, consolidate and prepare reports as required

Educational/Experience Requirements

- Currently in an Undergraduate University degree program
- Strong communications and organizational skills – oral, written, and presentation skills
- Exceptional analytical and quantitative skills
- Executes on assignments; Must be able to adhere to set deadlines
- Flexible and positive attitude
- Able to work in a dynamic and fast-paced environment
- Ability to prioritize independently, handle multiple requests and system requirements to meet the department and organizational goals.
- Self motivated – able to work independently or as a team member
- Strong capabilities in MS Word, PowerPoint and Excel

To Apply:

- Deadline for applications is April 28, 2018
- Please apply via email to Careers@OntarioGenomics.ca
- Please include in your application a cover letter with your salary expectations and a resume.

We appreciate all the applications but only candidates selected for an interview will be contacted.